Polish Book Market

2019



General Information

he Polish book market accounts for almost 3 per cent of the European publishing market, while Poland's population accounts for 7.5 per cent of the total population of the European Union. At the end of 2018, in the ISBN database maintained by the National Library, there were 40,540 publishers registered in Poland, though not more than 2,000-2,500 of them are active (publishing several books in the course of the year).

There are many factors to imply that the extremely demanding creative sector represented by the Polish book market has significant potential for growth, including a relatively low level of readership, the strong role of prices as a basic tool for competition among the individual segments of the market, consistent growth in activity by institutional programmes, and financial contributions from the state budget for the development of readership and in support of the publishing sector.

At the same time, many internal market factors are limiting this growth potential. The most critical of these include: over-exploitation of the sale price of books to the end user as a basic tool for promotion and marketing, unequal commercial margins and sales wars between individual distribution channels, and also the low profitability of entities in the retail sector resulting from the aforementioned policy.

However, the market is still highly concentrated. A group of almost 300 entities holds almost 97 per cent of it. Approximately 600-700 firms publish more than ten books per annum. According to estimates produced by Biblioteka Analiz, approximately 250 firms achieved a turnover of or above 1 mln zlotys (€ 234,700), and approximately 120-130 achieved a turnover exceeding 2 mln zlotys (€ 469,500) in 2017. Most of the other registered publishers have only issued a very limited number of books and do not take part in the publishing market.

Market share in 2018 (by size of publishing firm)

	Number in group	Sales income within group in zloty mln	€mln	Market share in %
Large publishers annual income > € 4 million	42	1,643	382.1	73
Medium-sized publishers annual income from € 200,000 to € 4 million	~ 240	540	125.6	24
Small publishers annual income < € 200,000, publishing at least two titles pa	Over 1,500	56.2	13.08	2.5
Irregular publishers producing occasional publications	Over 4,000	11	2.56	0.5

Rynek książki w Polsce 2019 by Biblioteka Analiz Sp. z o.o.

In 2018 the value of the Polish book market totalled 2.25 bn zlotys in wholesale prices (at which publishers sell books to their distributors). Compared with 2017, when it totalled 2.32 bn zlotys, the market value fell by 3 per cent.

The fall in sales in the publishing sector was caused by a combination of factors of various kinds, which are leading to gradual changes in the retail sales sector, where a persistent decline in bookstore sales has been occurring, while at the same time Internet sales have been rapidly growing in significance.

At the same time, despite increasing financial expenditure for the promotion of readership and declarations of support for small firms that offer an ambitious publishing programme, from the business point of view their situation is not only not improving, but from year to year it is getting worse. Access to a wider market and to the most effective channels of distribution is being gained, to an overwhelming extent, by the commercial titles with the biggest sales potential. Not much more than 10 per cent of the items on offer from retail chains or independent bookshops consist of more ambitious publications of every kind.

On the other hand, the past few years have seen relative stabilisation for the commercial book sector, including belles-lettres, and also rises of a few percentage points in the value of sales of general non-fiction and a dynamic rise in the quantity and value of sales of books for children and young adults.

Yet the current situation on the retail market continues to have the greatest effect on its condition, because of factors including the purchase-and-sales

policy being implemented by both publishers and leading physical and Internet retailers. Currently, the ever-increasing number of new titles available. which the market is supposedly anticipating (rather than high warehouse inventories) is forcing publishers and retailers into rapid price reductions for their new products. As a result of market realities, the publishers are playing an increasing part in this procedure, because any publishing firm that wants to optimize the value of its commercial turnover with the distribution sector has to run frequent, regular promotional campaigns, providing the end customer with discounts at a level of 25-30 per cent of the retail price. Paradoxically, this practice prolongs the rotation of a title on the retail market and leads to a fall in the margins of the individual segments within the distribution chain, and also in the income achieved from sales.

In the period from 2016 to 2018 the collapse of the Matras bookstore chain has had a strong impact on the state of the publishing market, including a direct effect on book sales. For many years Matras acted as the natural deputy leader of the printed books retail sales segment, in terms of both income and volume (number of copies) of sales achieved. As a result of Matras's bankruptcy, the Polish publishing sector has suffered a considerable financial loss, estimated at between 105 and 121 mln zlotys (24-28 mln euros). Therefore the years 2017-2018 largely represent a period in which publishers tried to repair the damage to the distribution system for their own publications caused by the disappearance of Matras, and as far as possible to regain some of their lost income.

Income from book sales

	2014	2015	2016	2017	2018
Income from book sales at publishers' market prices (in zloty mln)	2,480	2,410	2,370	2,320	2,250
Percentage growth	-7.5%	-2.8%	-1%	-5%	-3%
Income in € mln	582	566	559	528	523

Rynek książki w Polsce 2019 by Biblioteka Analiz Sp. z o.o.

Income from book sales by category (%)

	2014	2015	2016	2017	2018
Mainstream literature	12.3	11.6	12.1	12.8	14.5
Children's books	7.3	7.7	8.4	11.1	13.5
School set books	0.6	0.5	0.4	1.5	2.0
School textbooks	30.4	29.0	28.0	26.6	27.5
Academic and professional books	37.9	39.2	39.8	37.2	31.2
Illustrated books	4.6	5.0	5.3	5.4	5.6
Religious books	3.8	3.9	3.6	3.4	4.2
Other (including musical scores and maps)	3.2	3.1	2.4	2.0	1.5

Rynek książki w Polsce 2019 by Biblioteka Analiz Sp. z o.o.

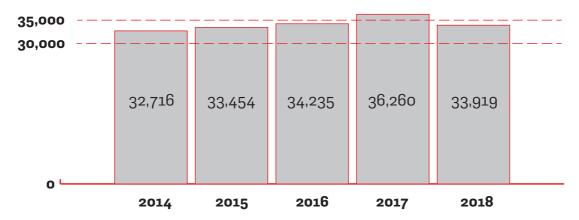
Number of copies sold

	2014	2015	2016	2017	2018
Number of copies sold (in millions of copies)	105.8	101.7	98.4	92.3	91
Average print-run (no of copies)	3,236	2,798	2,435	2,234	2,150

Rynek książki w Polsce 2019 by Biblioteka Analiz Sp. z o.o.

In 2018 there was a further fall in the average print-run, this time by 3.8 per cent, from 2,234 to 2,150 copies. The overall number of copies of printed publications was also lower, at 91 mln down from 92.3 mln.

Book production (number of titles)



Polish Publishing in Figures 2018, National Library

Belles-lettres (number of titles)

	20	014	20	15	20	016	20	017	20	018
	Adult	Children's								
Published titles	5,712	2,630	6,785	2,144	6,814	2,717	7,201	3,073	6,970	2,819
First editions	5,245	2,533	6,253	2,060	6,338	2,605	6,670	2,893	6,590	2,719
Re-editions	467	97	542	84	476	112	531	180	380	100

Polish Publishing in Figures 2018, National Library

Original books and translations (total)

	20	14	20	015	20	16	20	17	20	18
	Original	Translated								
Published titles	22,590	6,710	23,111	7,208	23,279	7,068	24,294	7,534	23,007	6,914
Belles-lettres for adults	3,167	2,418	3,211	3,045	3,758	3,056	3,841	3,360	3,780	3,190

Polish Publishing in Figures 2018, National Library

In 2018 employment in the publishing sector remained steady at a total of 4,640 employees.

Average book prize

Retail price	2014	2015	2016	2017	2018
Zlotys	41.5	41.8	42.6	43.5	43.9
€	9.74	9.01	10.0	10.12	10.2

Rynek ksigżki w Polsce 2019 by Biblioteka Analiz Sp. z o.o.

The last few years have been a period of rising retail prices, the result not just of objective increases in production costs (printing, paper, logistics etc.) but also stems from a strong tendency to offer high discounts in retail sales, including the sale of new publications being issued for the first time too.

Over the past few years book prices have only risen minimally, and even dropped slightly in 2018, yet many readers think of books as expensive. This impression is mainly based on the cover prices, which are artificially inflated because of the almost inevitable reductions that are very soon made at the retail sales points. At the same time, the supply of so-called cheap books is immense (copies sold at a reduced price by the publishers or wholesalers).

In 2014 publishers' and booksellers' organisations alike were involved in taking action to introduce rules for the uniform pricing of books. A draft Book Act was prepared, foreseeing the introduction of fixed prices for books, modelled on regulations that exist in France and Germany. In 2015 the draft was debated in the Sejm (the Polish parliament), but did not gain approval. The topic returned in the second half of 2016, underwent wide public consultation conducted by the Ministry of Culture and National Heritage, and in the first half of 2017 was submitted to parliament again, but has not proceeded to debate.

Poland's biggest book publishers

Publisher	Income in 2018 (in zloty mln)	Income in 2017 (in zloty mln)
Nowa Era nowaera.pl	338	369.6
Wydawnictwa Szkolne i Pedagogiczne (WSiP) wsip.com.pl	249.9	242.5
Wolters Kluwer Polska wolterskluwer.pl	207.25	204.37
Wydawnictwo Olesiejuk wydawnictwoolesiejuk.pl	127.42	85.35
Grupa MAC mac.pl	101.67	92.96
SIW Znak wydawnictwoznak.pl	93.35	128.52
Pearson Central Europe pearson.pl	83.71	102.47
Grupa Kapitałowa PWN pwn.pl	74.60	Data unavailable
C.H. Beck beck.pl	69.6	67
Ameet ameet.pl	68.39	76.62
Grupa Wydawnicza Foksal gwfoksal.pl	65.8	54.01

Rynek książki w Polsce 2019 by Biblioteka Analiz Sp. z o.o.

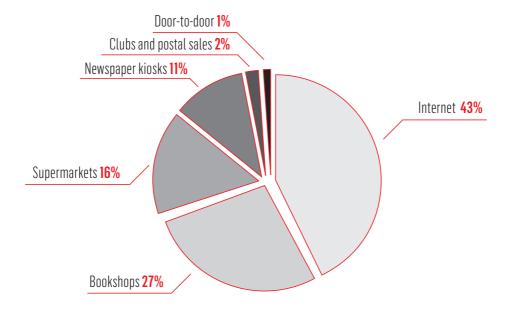
In 2018 the share of the five largest publishing entities on the market (Nowa Era, WSiP, Wolters Kluwer, Grupa MAC and Wydawnictwo Olesiejuk) totalled 37,2 per cent. A year earlier the figure was 39.5 per cent.

Distribution

holesalers have a large, approx. 46 per cent share of the market. The total number of wholesalers is falling, and approximately 150 firms are still active on the market,

of which the biggest firms with national scope are: Azymut, FK Olesiejuk, Ateneum, Super Siódemka, Platon.

Distribution market share



There is dynamic growth in Internet sales, the value of which is rising above all at the cost of sales at physical outlets, especially independent bookstores, which since 2014 have been deprived of the opportunity to distribute a major part of their stock of school textbooks.

However, Internet sales are mainly driving competition on the basis of price, offering discounts on new publications equal to as much as 35-40 per cent of the retail price.

Stable sales are also being generated by newspaper kiosks and shops, which offer above all new books and bestsellers. Sales in the supermarket sector are rising, above all thanks to the commercial activity of discount chains, and are driven by a combina-

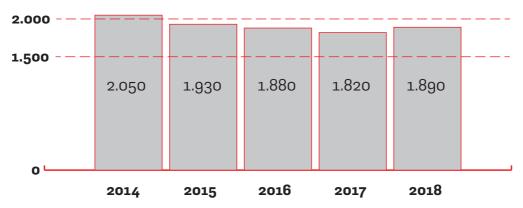
tion of an attractive range of topics: popular fiction, non-fiction, manuals, educational books, children's books) at lower prices than the mainstream, on average 25-35 per cent lower. It seems that in subsequent years it is the sale of books at supermarkets that, alongside Internet sales, may record the highest growth rate. The largest contribution to this trend is being shown by the Portuguese firm Jeronimo Martins' Biedronka chain, whose permanent product range now includes cyclical promotional campaigns devoted to individual types of publication available on the market. The chain has recorded its best results in sales of publications for children, self-help books, best-selling fiction (popular, crime-and-thriller, and romantic fiction) and non-fiction (mainly biographies and history books).

Bookshops

he number of independent bookshops is steadily decreasing as a result of various factors. As well as a general decline of interest in books, economic factors such as high rents for premises, strong competition from large

retail firms (not just bookstore chains but also supermarkets) are having a notable effect, as are the price wars initiated by the largest market players.

Number of bookshops



Rynek książki w Polsce 2019 by Biblioteka Analiz Sp. z o.o.

The Polish Book Chamber is carrying out a long-term project to develop a National Bookshop Database, financed by the Book Institute. At the end of 2018, 1,890 bookshops were registered on the database. As a result of the increasing problems affecting traditional physical bookshops, in the course of 2018 170 bookshops disappeared from the database. In 2018 the large bookshop chains opened some new outlets, mainly at sites taken over from the Matras chain following its collapse.

The years 2016-2018 were a period of intense change in the chain bookshop sector. Alongside the collapse of the Matras chain, there was dynamic growth for entities such as Świat Książki Bookshops, MoleMole (which in terms of capital is connected with Empik, the market leader among physical bookshops), and BookBook.

However, as these entities are tied to others in terms of capital and organisation, there is progressive narrowing of sales in favour of the products offered by selected publishing firms and a gradual limitation of a product range fully representative of Polish book production.

Wholesale discounts average approximately 42-55 per cent. Bookstore chains work at discounts ranging from 42-50 per cent, yet in some instances direct cooperation is burdened by extra costs. Independent bookshops work at a discount of 27-35 per cent in the case of so-called colour books, and 15-20 per cent for textbooks. Booksellers supplied directly by the publishers buy at a discount of up to 35-47 per cent (apart from large bookselling chains such as Empik), on top of which the publisher may offer a higher discount in exchange for an increase in the sales of their books and greater commitment to promoting their titles. In addition, where there is direct cooperation between the publishers and the leading chains, the discount on the cover price for the retail bookseller can be as high as 60 per cent.

In 2017 the Ministry of Culture and National Heritage launched a grant programme called "Partnership for a book", focusing inter alia on support for bookshops and libraries through the development of professional skills via training, and also activities aimed at promoting bookshops and developing readership at public libraries. In 2017 almost 267 projects were implemented within the scope of the programme. Under the programme for 2018, almost 289 applications received funding, for total financing of over 5 mln zlotys per year.

Main bookselling chains

Empik / empik.com

Poland's biggest bookselling chain, which at the end of 2018 had 26g shops. Empik plans to have 370 stores throughout Poland by 2023.

The company's complete range of goods includes more than 1 mln products (including books, CDs, DVDs, computer games, stationery, electronics such as e-readers and MP3 players, and household goods). The average number of books on offer is 75,000 titles. Empik's gross receipts from book sales totalled 825,650,000 zlotys, including 489,320,000 zlotys earned at retail outlets.

Since mid-2017 the firm has been developing a loyalty programme, Mój Empik ("My Empik"), which has now amassed 3.8 mln users. Towards the end of 2017 the firm also launched an app called EmpikGO, which allows for easy selection and use of e-books and audiobooks.

Empik organizes its own "Apostrophe" International Literary Festival and runs a promotional programme for children's books called "Przecinek i Kropka" ("Comma and Full Stop"), which includes a combined children's book festival and book fair.

Świat Książki / swiatksiazki.pl

One of the most rapidly developing bookstore chains. The owner of the chain is a company called Dressler, which in 2013 acquired 36 bookshops from Weltbild. In the years that followed it opened further stores, and by mid-2018 it was running almost 120 outlets. The new bookshops are situated in shopping centres and malls as well as on the main commercial streets in their localities. Every year Świat Książki's bookshops are given high marks for the best

customer service in the bookselling industry on the Daymakerindex survey measuring customer experience. The company also runs its own Internet bookstore, swiatksiazki.pl. Its customers can collect their orders free of charge from the chain's bookshops. The chain's marketing policy involves two rotating promotional campaigns, one offering "A second book at half price" and the other "3 for the price of 2".

BookBook / bookbook.pl

BookBook bookstores are part of the nationwide chain established by an enterprise called Dom Książki, which includes go shops. It is a joint venture between two individuals, six publishing houses (Czarna Owca, Helion, Prószyński Media, Publicat, Rebis and Zysk i S-ka) and the book wholesaler Super Siódemka. This is the first occasion on which a group of Polish

publishers have joined ranks and taken over a chain of bookstores. In 2016-2018 most of the bookshops in this chain were rebranded and now operate as BookBook stores. Most of the chain's bookshops are situated in small localities, and their characteristics are determined by the purchasing power and preferences of the local consumer.

Książnica Polska / ksiaznica.pl

This firm operates mainly in north-eastern Poland where it runs retail operations and owns more than 40 bookshops, as well as an Internet bookshop called Czytay.pl. The company performs 1.15 mln transactions annually and is visited by 3.5 mln customers. For several years the company has been develop-

ing a partnership programme aimed at independent bookshops, which in exchange for a percentage of income offers to modernise the shops, supplement their product range, guarantee their orders and support their marketing and promotion efforts.

MoleMole / molemole.com

This chain appeared on the Polish book market in the first half of 2017. It was designed by the Empik Group as a way to establish physical sales points at smaller outlets $(100-350 \text{ m}^2)$ with carefully selected

stock, focusing on a particular range of books. Most of the new bookshops are located within shopping centres and malls. The chain now has a total of 36 bookshops in 22 localities.

Internet book sales

Internet book sales are one of a small number of distribution channels for printed books which have noted a steady rise in value in recent years. Internet bookshops offer not only new titles, but also a large selection of books from publishers' back lists, which are harder to find, and often not available in physical bookshops. At the same time, e-commerce in books is the arena for the fiercest price competition, which has an extremely strong effect on the entire book retail sector and the general state of the publishing industry in Poland.

One of the major trends typifying retail book sales in Poland is the rapid and progressive migration of customers from the physical sales sector (traditional bookshops) to Internet bookstores. At the same time, customers whose purchasing decisions continue to be guided above all by price do not show loyalty to any particular e-bookshop but migrate between the various firms, choosing the best offers as and when they arise, based on the cost and conditions of delivery as well as the price of the book. Online sales, via the bookseller's own website, are now run by the publishers too, which gives them a source of direct income and an opportunity to sell their backlisted books.

Income from Internet sales of printed books in 2018 totalled over 1 bln zlotys. Currently there are several dozen firms active on the Polish market whose annual sales income exceeds 10 mln zlotys.

Main online booksellers

According to a survey entitled "E-commerce in Poland 2019. Gemius for E-Commerce Poland", which describes the Internet sales market, the most recognisable brand involved in Internet book sales is Empik (49 per cent), and the other top places are taken by the Allegro platform (12 per cent). The remaining

brands are recognised by no more than 4 per cent of those canvassed: Merlin.pl, Taniaksiazka.pl and Świat Książki (4 per cent), Gandalf (3 per cent), Olx (2 per cent), Bonito, Mediamarkt and Matras, Aros, Amazon, Czytam (1 per cent).

Allegro.pl

This is Poland's leading auction website and internet platform for the book trade. Many market analysts now regard the Allegro.pl service as the country's biggest internet bookseller too. However, its sales involve the primary market (new books) as well as the secondary one (used books). In recent years income totalling an annual 185-190 mln zlotys has

been achieved from book sales via the Allegro platform. The share of sales of new books on Allegro totalled 71 per cent in this period. Customers show the biggest interest in publications from the following categories: belles-lettres, popular literature, non-fiction, academic, books for children and YA, and popular science books.

Bonito.pl

This is Poland's biggest internet bookstore, which has been in operation since 2006. It offers a range of 150,000 titles and processes 200,000 orders per month. It has the fastest growth in gross income, from 2 mln zloty in 200g to 200 mln in 2018. The company owes its growth to its aggressive pricing policy and the large range of services that it provides. Its customers can receive their orders via

the Polish postal service, via courier firms, at several thousand press outlets, Orlen petrol stations and 31 company delivery points, located in 12 cities, including Warsaw, Kraków, Bielsko-Biała, Katowice, Poznań, Lublin, Łódź, Gdańsk, and Rzeszów. Apart from its basic sales outlet, the owner of Bonito.pl also runs the discount Internet store, Aros.pl, which accounts for about 30 per cent of the firm's income.

Merlin.pl

Merlin.pl is one of the oldest Polish brands associated with Internet sales. For some years Merlin.pl was the leading internet retail bookseller, with about 40-45 per cent of its profit resulting from internet sales. In 2017 the e-store became part of Merlin Group S.A., within which three brands operate: the Merlin.pl and

Cdp.pl internet stores. In mid-2018 the Merlin Group announced the takeover of Profit M, a company that sells books, stationery and toys through the Internet stores Nieprzeczytane. pl, Profit24.pl, Mestro.pl and Smarkacz.pl.

Taniaksiazka.pl

This is one of the most dynamically developing e-commerce companies operating in north-eastern Poland. In its 13 years of activity this e-store has changed from a small family firm based in one little

room into a thriving bookshop with income of over 100 mln zlotys. It has more than 300,000 books on offer. It also has some retail outlets, in Białystok, Warsaw, Ełk, Grajewo and Suwałki.

Bookstores that package and deliver books abroad

// Allegro.pl	// Helion.pl
---------------	--------------

- // Bonito.pl // Taniaksiazka.pl
- // Gandalf.com.pl // InBook.pl
- // Empik.com

E-books

he share of digital publication sales fluctuates at around 4-5 per cent of the total value of the market expressed as income in publishers' sales prices. The market is expecting changes to be introduced by November allowing for the standardisation of rates of VAT on books, regardless of their form (whether paper, e-book or audiobook). One of the main obstacles for the dynamic growth of the market in recent years has been the disproportion existing in this sphere – printed books are subject to VAT of 5 per cent, while digital publications are subject to the basic rate of 23 per cent.

New publications with the highest sales potential are issued in three formats simultaneously: paper, e-book and audiobook. Most publishers have adopted the principle that all new publications are issued as e-books (as long as the licence allows for it, and not including illustrated publications), whereas on average one in twelve titles is also issued as an audiobook.

The estimated value of e-book sales in 2018 totalled 102.5 mln zlotys, representing growth of 20 per cent compared with 2017. Thus the sector maintained its two-figure growth trend. Publishing houses recording the highest value for digital product sales noted a rise in income of almost 15-18 per cent. Meanwhile, the rate of sales growth expressed as the number of files sold is estimated at 16.5 per cent. The relationship between the number of files sold and the value of sales may indicate a minimal fall in the price of e-books.

The burden of market development lies on the one hand with the publishers, who are responsible for growth in the number of titles available in digital form in the Polish language, and on the other on retail vendors, whose marketing activities create demand and generate higher sales.

The central focus of contention within the industry is not on the pricing of e-books. Far more important, especially from the customer's point of view, are the breadth and attractiveness of the range on offer, its availability, and the customer service offered by the store, including the payment systems available.

A sales model for digital books through subscriptions has been gaining ground in Poland since 2012. This form of distribution is an alternative to transaction sales, through which the reader becomes the owner of the digital book. By contrast, the subscription model provides temporary access to the relevant title in exchange for a fixed payment (e.g. for 30 days).

The leader in this sector is a platform called Legimi, which since 2015 has also sold e-books in a package together with an e-reader for one zloty, within a subscription model that provides access to a database of more than 60,000 titles. Since 2016 Legimi has also been developing a subscription sales service with an e-reader priced at one zloty. The service is also available from Poland's biggest mobile phone operators (Plus, T-Mobile and Play), and within selected subscription packages called "książki w chmurze®" (meaning "books in the cloud") audiobooks are also included. A similar service providing e-books and audiobooks on subscription is also now on offer from EmpikGO. In Poland the distribution of e-books via subscription models (e.g. Ibuk, Legimi) to institutional customers, above all public libraries, is also gradually but consistently growing.

The biggest e-material providers are: Empik (Empik.com, EmpikGO), Legimi, Publio.pl (which belongs to Agora), Woblink (part of the Znak group), Ebookpoint.pl (part of the Helion group), Ibuk.pl (part of the PWN group), Nexto, and Virtualo (which belongs to Empik).

Audiobooks

ccording to estimates, in 2018 audiobook sales maintained their two-figure growth trend in terms of income achieved. The value of audiobook sales in retail prices grew by almost 30 per cent to a level of 59 mln zlotys.

The rapid growth of this sector of the book market in recent years is the result of dynamic competition between two companies in the audiobook online segment (Audioteka and Storytel) in their efforts to co-finance recordings and add new titles to their range. It is also worth mentioning a project launched in 2017 by Storytel Polska, called Storytel Original, which

aims to produce original projects in the form of 10-part audio serials.

The range of audiobooks on offer rose again in 2018, this time by 30 per cent, from 4,800 to more than 6,250 titles (not counting publications for learning foreign languages and foreign-language editions).

The average price of an audiobook slightly exceeded 35-37 zloty, regardless of the carrier (CD/digital file).

In 2018 the proportion between income from sales of CDs and downloaded files was 45:55.

Audiobook market

	2014	2015	2016	2017	2018
Number of audiobook publishers	115	140	150	170	185
Value of sales (in zloty mln)	29.2	36.5	41.3	45.6	59
Number of titles on offer	3,250	3,720	4,250	4,950	6,250
Percentage growth (in number of titles)	19%	14%	14%	17%	24%

Rynek książki w Polsce 2019 by Biblioteka Analiz Sp. z o.o.

Top literary publishers

Albatros / wydawnictwoalbatros.com

(210 published titles)

Founded in 2000, this company is known as a "bestseller factory". It mainly publishes foreign bestseller authors such as Harlan Coben, Nicolas Sparks, Stephen King, Graham Masterton, Ken Follett, Mario Puzo, Frederick Forsyth, Ian McEwan, Marc Levy and Nobel Prize winners Kazuo Ishiguro, Doris Lessing and Toni Morrison.

Amber / wydawnictwoamber.pl

(168 published titles)

This publishing house was established in 1989 as one of Poland's first privately owned firms. It specialises in fiction (both popular and crime), especially in translation from the US and UK markets. It responds quickly to reading trends, and in recent years has become one of the main publishers firstly of vampire and dystopia books for young adults, and secondly of erotic

books. Its authors include: Sebastian Fitzek, Sharon Bolton, Clive Cussler, Walter Lucius, Danielle Steel, Jayne Ann Krentz, Isabelle Broom, Kristen Proby, Jodi Ellen Malpas, Julia Quinn, Eloisa James, Veronica Roth, Erich von Däniken, Andrew Collins, William Breuer and Erik Durschmied.

Czarne / czarne.com.pl

(104 published titles)

Founded in 1996, Czarne publishes European prose and non-fiction and is a leading reportage and travel writing publisher. Already well-known for publishing the work of new Eastern and Central European authors, a wide range of non-fiction, essays and memoirs as well as first-rate fiction, Czarne is now adding history and social science to its range.

Its authors include: Andrzej Stasiuk, Krzysztof Varga, Yurii Andrukhovych, Herta Müller, Paul Theroux, Jean Hatzfeld, Jacek Hugo-Bader, Wojciech Tochman, Paweł Smoleński, Mariusz Szczygieł, Svetlana Alexievich, Lidia Ostałowska, Liao Yiwu, Colin Thubron, Karl-Markus Gauß, Martin Pollack and Thomas Bernhard.

Grupa Wydawnicza Foksal / gwfoksal.pl

(285 published titles)

This group was formed in 2012 from the merger of three publishing houses: W.A.B., Buchmann and Wilga. The next year the group expanded its product range to include new brands – Uroboros (fantasy books) and FoxGames (a publisher of board games for children and young adults), aimed at teenage

literature fans. Although its list includes many well-known foreign authors, it also publishes Polish authors (including Jacek Dehnel and Zygmunt Miłoszewski). W.A.B. has promoted most of the newer names in Polish literature.

Muza / muza.com.pl

(116 published titles)

Founded in 1989, this firm publishes fiction and essays, and is a major buyer of foreign rights. It publishes a large number of leading foreign authors including Roberto Bolaño, Haruki Murakami, Carlos Ruiz Zafón,

Daniel Silva, Vladimir Nabokov and Arturo Pérez Reverte. Muza also publishes the work of best-selling crime writer Katarzyna Bonda.

Prószyński Media / proszynski.pl

(239 published titles)

This firm has been active since 1990 and has successfully launched a large number of new authors of popular Polish literature. It also publishes some of the best-known science fiction, crime fiction and non-fiction, as well as popular science books. Its authors include: Virginia C. Andrews, Orson Scott Card,

Diana Chamberlain, Jeffery Deaver, Ursula K. Le Guin, John Irving, Henry James, Dennis Lehane, Stephen King, Jodi Picoult, Terry Pratchett, Nora Roberts, John Steinbeck, Amy Tan and Anaïs Nin. The company's publication list includes crime novels by Katarzyna Puzyńska.

Rebis / rebis.com.pl

(296 published titles)

This publishing firm has achieved success by continuously broadening its range. Fiction accounts for about 60 per cent of its output, but in recent years it has published an increasing amount of non-fiction, self-help books, and popular science. Rebis has been consistently building its position as one of the lead-

ing players in the history book sector. Like the other publishers of fiction, it produces most of its books in extensive series. Its authors include: Robin Cook, Graham Masterton, Jay Asher, Carla Montero, Bernard Minier and Mons Kallentoft.

Sonia Draga / soniadraga.pl

(193 published titles)

This company has been on the publishing market since 2000. Its list mainly consists of a broad range of literary novels (novels of manners, historical fiction, historical romance, crime and thrillers), and it also publishes non-fiction. It also runs a graphic novel imprint called Non Stop Comics and a nonfiction imprint called Post Factum, as well as an imprint called Debit, publishing books for children and young adults.

It has built its market position on the long-term success of the biggest best sellers of the past decade, including the novels of Dan Brown and E.L. James' erotic series. Its authors include: Charlotte Link, Chris Carter, Lisa Gardner, Javier Marías, James Ellroy, Mohsin Hamid, Elena Ferrante and Jonathan Franzen.

Świat Książki / wydawnictwoswiatksiazki.pl

(96 published titles)

Founded in 1994 by the Bertelsmann media corporation, it was later incorporated into the German group Weltbild. It now belongs to Dressler Dublin. It publishes books by some of the most popular Polish authors (Hanna Krall, Manuela Gretkowska, Janusz Głowacki), but its entire list has a much wider range,

in which the major genres are fiction and non-fiction. It publishes the work of authors including: Julian Barnes, Paul Bowles, Oriana Fallaci and Carlos Fuentes. This firm's most popular books in recent years have been novels by Paula Hawkins, Jojo Moyes and Virginia C. Andrews.

Wydawnictwo Literackie / wydawnictwoliterackie.pl

(128 published titles)

Founded in 1953, this company is connected with the international publishing firm Libella. It publishes many leading Polish authors and promotes new titles by foreign and Polish writers – Stanisław Lem, Witold Gombrowicz, Jacek Dukaj, Ignacy Karpowicz. As well as serious literature it also publishes thrillers, crime novels and women's romantic fiction.

Wydawnictwo Literackie's authors include winners of all Poland's top literary prizes including the Nike Literary Award, the Kościelski Foundation Prize, the Janusz Zajdel Polish Fandom Prize, the "Polityka" Passport, the Gdynia Literary Prize and many others. It also publishes the work of Olga Tokarczuk, who won the 2018 Man Booker International Award.

Znak / wydawnictwoznak.pl

(265 published titles)

Founded in 1959, this company publishes literary fiction and non-fiction as well as children's literature. It publishes some of Poland's most famous authors, including Czesław Miłosz, Wisława Szymborska, Wiesław Myśliwski, Paweł Huelle, Magdalena

Tulli and Małgorzata Szejnert. It has several different imprints, including Znak Literanova (fiction), Znak Emotikon (children's books), Znak Horyzont (history books). It has established a separate publishing house called Wydawnictwo Otwarte.

Zysk i S-ka / zysk.com.pl

(135 published titles)

This company makes about 80 per cent of its income from adult fiction. It also promotes Polish writers, including Małgorzata Kalicińska, Elżbieta Cherezińska and Wojciech Cejrowski. It is also one of the leading

publishers of fantasy on the Polish market. Its foreign authors include: George R.R. Martin, Chimamanda Ngozi Adichie and Peter Ackroyd.

Polish Literature Abroad

he tradition for translation of Polish literature into foreign languages goes back to the sixteenth century. In that era the works of Poland's Renaissance poets were translated. In the seventeenth and eighteenth centuries some classic Polish novels enjoyed popular success abroad.

Translations from classic Polish literature include the works of Henryk Sienkiewicz (4,833 whole books and 120 stories in anthologies), Adam Mickiewicz (634 and 249 respectively), Władysław Reymont (572 and 84 respectively), Józef Ignacy Kraszewski (371 and 46 respectively), Bolesław Prus (338 and 85 respectively), Bruno Schulz (207 and 61 respectively), and Stanisław Ignacy Witkiewicz (139 and 46 respectively).

Of the modern authors, the most frequently translated include Stanisław Lem (1,527 translations of whole books and 140 stories in anthologies), Andrzej Sapkowski (663), Witold Gombrowicz (612 and 73 respectively), Ryszard Kapuściński (609), Czesław Miłosz (522 and 226 respectively), Janusz Korczak (449), Sławomir Mrożek (382 and 135 respectively), Wisława Szymborska (349 and 216 respectively), Jarosław Iwaszkiewicz (228 and 261 respectively), Zbigniew Herbert (210 and 166 respectively), Tadeusz Różewicz (200 and 266 respectively), Olga Tokarczuk (193 and 34 respectively), Karol Wojtyła (163 books), Andrzej Stasiuk (149 books and 48 stories in anthologies), Tadeusz Konwicki (139) and Hanna Krall (111).

The satirical crime novels of Joanna Chmielewska (580 books) are extremely popular in Russia, where they achieve high sales figures.

The most popular authors by the number of languages into which their works have been translated are Wisława Szymborska (50 languages), Janusz Korczak (49), Czesław Miłosz (48), Tadeusz Różewicz (48), Zbigniew Herbert (47), Jarosław Iwaszkiewicz (44), Stanisław Lem (43), Jerzy Andrzejewski (42), Sławomir Mrożek (42), Witold Gombrowicz (40), Ryszard Kapuściński (40), Olga Tokarczuk (37), Bruno Schulz (36), Karol Wojtyła (36), Adam Zagajewski (33), Andrzej Sapkowski (30), Andrzej Stasiuk (30), Andrzej Szczypiorski (29), Tadeusz Konwicki (28), Paweł Huelle (24), Antoni Libera (22), and Marek Krajewski (22).

In the period from 2009 to 2018 the largest number of translations of Polish literature were into Russian (787), English (453), followed by Ukrainian (375), German (370), Spanish (369), Czech (338), French (307), Italian (302), Serbian (203), Hungarian (188).

In recent years Polish books for children and young adults have become increasingly popular around the world and have been translated into 41 languages. The most frequently translated contemporary authors include Aleksandra and Daniel Mizieliński (91 books and 19 in cooperation with other authors), Przemysław Wechterowicz (51), Grzegorz Kasdepke (41), Piotr Socha (37) and Iwona Chmielewska (30).

Foreign Literature in Poland

oreign publications account for a large share of the market. In 2018, of a total of 33,919 published titles, translated books accounted for 20 per cent (6,914).

Translations published in 2018

Original language	Titles	Including belles-lettres for adults
English	4,116	1,687
French	526	212
German	463	90
Japanese	360	322
Italian	314	57
Spanish	137	53
Norwegian	134	113
Swedish	120	68
Russian	102	41

Polish Publishing in Figures 2018, National Library

Literary awards

The Kościelski Foundation Prize / koscielscy.org

Awarded annually since 1962. Based in Geneva, the Kościelski Foundation is one of the oldest Polish cultural institutions. The prize is given to writers under the age of 40, for their entire output to date.

```
2019 // Aldona Kopkiewicz
2018 // Joanna Czeczot
2017 // Urszula Zajączkowska
2016 // Maciej Płaza
2015 // Szczepan Twardoch
```

Wisława Szymborska Award / nagrodaszymborskiej.pl

An international prize awarded by the Wisława Szymborska Foundation for the best volume of poetry published in the Polish language in the preceding year (including collections written in Polish and translated into it). The award was founded at the bequest of Wisława Szymborska, who won the 1996 Nobel Prize in Literature. Offering prize money of 200,000 zlotys, it is Poland's most valuable literary award. The prize for foreign poetry in translation includes an additional 50,000 zlotys awarded to the translator.

The Silesius Wrocław Prize for Poetry / silesius.wroclaw.pl

An award for the best works of Polish poetry and their authors. The prize was founded by the Wrocław City Council, and since 2008 has been awarded annually in three categories, for the entire body of a poet's work, for book of the year, and for debut of the year. The prize consists of a statuette and a cheque for: 100,000 zlotys for the entire body of work, 50,000 zlotys for the book of the year, and 20,000 zlotys for the debut of the year.

```
2019 // Entire body of work – Ewa Lipska
Book of the year – Cele (Targets) by Adam Kaczanowski
Debut of the year – wsie, animalia, miscellanea (villages, animalia, miscellanea) by Maciej Bobula
2018 // Entire body of work – Bohdan Zadura
Book of the year – Puste noce (Empty Nights) by Jerzy Jarniewicz
Debut of the year – Raport wojenny (War Report) by Agata Jabłońska
2017 // Entire body of work – Andrzej Sosnowski
Book of the year – Włos Bregueta (Breguet's Hairspring) by Jacek Podsiadło
Debut of the year – Pamięć zewnętrzna (External Memory) by Radosław Jurczak
```

The ANGELUS Central European Literary Award / angelus.com.pl

This prize, founded by the Wrocław City Council, is given to the author of the best Central European work of fiction to be published in Polish each year. It is one of Poland's biggest literary prizes, worth 150,000 zlotys. In 2018 the prize was awarded to Maciej Płaza for *Robinson w Bolechowie* (Robinson in Bolechów).

The NIKE Literary Award / nike.org.pl

A prestigious prize for the best Polish book of the year. It involves a three-stage competition, in which at the first stage the jury nominates 20 titles in May, at the second a shortlist of seven finalists is announced in September, and then the winner is chosen from this group. The prize is usually awarded in October. The author of the winning book is given a NIKE statuette sculpted by Gustaw Zemła and a prize of 100,000 zlotys. First awarded 1997, the NIKE prize has mainly been won by novelists.

```
2018 || Rzeczy, których nie wyrzuciłem (The Things I Haven't Thrown Away) by Marcin Wicha
2017 || Żeby nie było śladów (To Leave No Trace) by Cezary Łazarewicz
2016 || Nakarmić kamień (To Feed A Stone) by Bronka Nowicka
2015 || Księgi Jakubowe (The Books of Jacob) by Olga Tokarczuk
2014 || Zajeździmy kobyłę historii. Wyznania poobijanego jeźdźca (Riding the Mare of History to Ruin) by Karol Modzelewski
```

Gdynia Literary Prize / nagrodaliterackagdynia.pl

An annual award initiated in 2006 by the Mayor of the city of Gdynia. Presented in four categories (novel or short story, poetry, essay, translation) to the best literary works published within the last year. The award is worth 50,000 zlotys (in each category).

```
2019 // Fiction – Krótka wymiana ognia (A Brief Exchange of Fire) by Zyta Rudzka
Poetry – Sny uckermärkerów (The Uckermärkers' Dreams) by Małgorzata Lebda
Essay – Wyroby (Manufactures) by Olga Drenda
Translation – Bogusława Sochańska for Alfabet, a Polish translation of Alphabet by Inger Christensen
2018 // Fiction – Mikrotyki (Microtics) by Paweł Sołtys
Poetry – Pawilony (Pavilions) by Dominik Bielicki
Essay – Rękopis znaleziony na ścianie (Manuscript Found on a Wall) by Krzysztof Mrowcewicz
Translation – Sława Lisiecka for Chodzenie. Amras, a Polish translation of Walking and Amras by Thomas Bernhard
2017 // Fiction – Pieczeń dla Amfy (A Joint for Amfa) by Salcia Hałas
Poetry – Schrony (Shelters) by Michał Sobol
Essay – Koło miejsca/Elementarz (Near the Spot/A Primer) by Krzysztof Siwczyk
Translation – Ryszard Engelking for Szkoła uczuć, a new Polish translation of Sentimental Education by Gustave Flaubert
```

Conrad Award / conradfestival.pl

The Conrad prize is Poland's most important award for first-time authors of fiction. Qualifying books will have been published in the previous year. The award is sponsored by the Mayor of Kraków, and is a joint initiative of the Book Institute, the "Tygodnik Powszechny" Foundation and the Kraków Festival Bureau, which is in charge of Kraków's status as a UNESCO City of Literature. The winner is awarded 30,000 zlotys and a month-long residency in Kraków sponsored by the Book Institute.

```
2018 // Po trochu (Little by Little) by Weronika Gogola
2017 // Ma być czysto (Clean It Up) by Anna Cieplak
2016 // Dom z witrażem (The House with the Stained-Glass Window) by Żanna Słoniowska
2015 // Alicyjka (Little Alice) by Liliana Hermetz
```

The "Polityka" Passport / polityka.pl

A prize established in 1993 by the weekly newspaper "Polityka" for performers in six categories: literature, film, theatre, classical music, popular music and the visual arts. Since 2002 there has also been a special prize for achievements in disseminating Polish culture.

Literature

```
2018 // Małgorzata Rejmer
2017 // Marcin Wicha
2016 // Natalia Fiedorczuk-Cieślak
2015 // Łukasz Orbitowski
2014 // Zygmunt Miłoszewski
```

Józef Mackiewicz Literary Award / jozefmackiewicz.com

This is a major prize awarded to Polish authors for books that promote Polish culture, history and tradition in a significant way. The award was founded to commemorate the life and work of the prominent writer, novelist and political commentator Józef Mackiewicz. A shortlist of about ten nominees is issued during the summer, and the winner's name is announced at an award ceremony held each year on 11 November, Polish National Independence Day. The winner receives a prize of US\$ 10,000. The award has been granted annually since 2002.

Identitas Literature and History Award / identitas.pl

This award is for works that belong to the broadly defined category of humanities. The jury awards one main prize to a single winner, and also from one to three special prizes, one of which may be for work accomplished in a format other than printed book form. The first edition of the Identitas Award took place in 2014, and it is granted annually between September and December.

Literary Award

```
2018 // Nad Zbruczem (On the River Zbruch) by Wiesław Helak
2017 // Palus sarmatica by Krzysztof Koehler
2016 // Koniec lata w zdziczałym ogrodzie (The End of Summer in a Wild Garden) by Jarosław Marek Rymkiewicz
2015 // Krew z mlekiem (Blood and Milk) by Marta Kwaśnicka
2014 // Ślady krwi (Traces of Blood) by Jan Polkowski
```

Marek Nowakowski Literary Award / bn.org.pl

This award was established in 2017 by the National Library and honours a short story or a collection of short stories "that shows unconventional views, courage and precision of thought, as well as fine writing". It is named after the Warsaw writer and journalist Marek Nowakowski. The award is granted annually and the winner receives a cash prize of 100,000 zlotys.

```
2019 // Rafał Wojasiński for Olanda2018 // Paweł Sołtys for Mikrotyki (Microtics)2017 // Wojciech Chmielewski for his entire oeuvre
```

The Janusz A. Zajdel Polish Fandom Prize / zajdel.art.pl

An annual award for fantasy literature. The prize is awarded by fans of fantasy to the authors of the best Polish titles, in two categories, novels and short stories.

```
    2018 // Novel – Każde martwe marzenie (Every Dead Daydream) by Robert M. Wegner Short story – Pierwsze słowo (The First Word) by Marta Kisiel
    2017 // Novel – Różaniec (Rosary) by Rafał Kosik
        Short story – Szaławiła (Giddyhead) by Marta Kisiel
    2016 // Novel – Czterdzieści i cztery (Forty-fourth) by Krzysztof Piskorski
        Short story – Wywiad z Borutą (An Interview with Boruta) by Łukasz Orbitowski
        and Michał Cetnarowski
```

The IBBY Polish Section "Book of the Year" Competition / ibby.pl

Awarded to the best Polish children's books, for both their literary and artistic qualities. There are three categories: Best Writer, Best Illustrator and Best Promoter of Children's Literature.

```
Emblem? Verses for the Next 100 Years of Independence) illustrated by Joanna Rusinek; and Joanna Jagiełło for Jak ziarnka piasku (Like A Grain of Sand)

Best Illustrator – Krzysztof Gawronkiewicz for Beneficio, text by Michał Kalicki; and Robert Czajka for Wszystko widzę jako sztukę (I See Everything As Art), text by Ewa Solarz

2017 // Best Writer – Katarzyna Ryrych for Lopianowe pole (The Burdock Field), illustrated by Grażyna Rigall; and Marcin Szczygielski for Serce Neftydy (The Heart of Nephthys)

Best Illustrator – Urszula Palusińska for Brzuchem do góry (Belly Up); and Jacek Ambrożewski, Edgar Bąk, Maciek Blaźniak, Katarzyna Bogucka, Ada Buchholo, Iwona Chmielewska, Robert Czajka, Agata Dudek, Emilia
```

2018 // Best Writer – Michał Rusinek for Jaki znak Twój? Wierszyki na dalsze sto lat niepodległości (What's Your

Best Illustrator – Urszula Palusinska for *Brzuchem do gory* (Belly Up); and Jacek Ambrozewski, Edgar Bąk, Maciek Blaźniak, Katarzyna Bogucka, Ada Buchholc, Iwona Chmielewska, Robert Czajka, Agata Dudek, Emilia Dziubak, Małgorzata Gurowska, Monika Hanulak, Marta Ignerska, Tymek Jezierski, Paweł Jońca, Agata Królak, Grażka Lange, Patryk Mogilnicki, Piotr Młodożeniec, Anna Niemierko, Ola Niepsuj, Marianna Oklejak, Paweł Pawlak, Dawid Ryski, Marianna Sztyma, Ola Woldańska-Płocińska and Anna Niemierko for *The ABC of Polish Design*, text by Ewa Solarz, Agnieszka Kowalska and Agata Szydłowska

Orpheus – Konstanty Ildefons Gałczyński Poetry Award / orfeusz-nagroda.pl

A literary award established in 2011 for authors of the best volumes of poetry written and published in Polish during the preceding year. The award is granted in two categories: Orpheus – for the best volume of the year, and Masuria Orpheus – for the best collection by an author from north-eastern Poland.

```
2019 // Basso continuo by Jarosław Mikołajewski
2018 // 37 by Joanna Kulmowa
2017 // Matecznik (The Lair) by Małgorzata Lebda
2016 // Koniec lata w zdziczałym ogrodzie (The End of Summer in a Wild Garden) by Jarosław Marek Rymkiewicz
2015 // Tym razem wyraźnie (Clearly This Time) by Janusz Szuber
```

The Wings of Dedalus Literary Award / bn.org.pl

This prize, founded in 2015 by the National Library, is awarded annually for a single book or for an author's entire oeuvre, with special emphasis on fiction, literary and art criticism, history or broadly defined social issues. The winner receives a cash prize sponsored by the National Library.

```
2018 // Wojciech Tomczyk (for his stage plays)
2017 // Andrzej Nowak (for his entire oeuvre)
2016 // Jadwiga by Marta Kwaśnicka

W lodach Prowansji. Bunin na wygnaniu (The Frozen Wastes of Provence: Bunin in Exile)

by Renata Lis
```

The Zbigniew Herbert International Literary Award / fundacjaherberta.com

Established by the Zbigniew Herbert Foundation, this prize is awarded annually to a living author for life-time achievement in the field of poetry. The aim of the award is to recognise outstanding artistic and intellectual literary achievement on the world stage. Judged by a jury of eminent authors and literary experts, the prize is awarded in Poland. The winner receives a sum of US\$ 50,000, sponsored by the PZU Foundation.

```
2019 // Agi Mishol
2018 // Nuala Ní Dhomhnaill
2017 // Breyten Breytenbach
2016 // Lars Gustafsson
2015 // Ryszard Krynicki
```

The Ryszard Kapuściński Prize for literary reportage /

nagroda.kulturalna.warszawa.pl/kapuscinski.html

This prize was established by the Warsaw City Council in 2010. It aims to distinguish and promote the best works of reportage that address important modern issues, that prompt debate and deepen our knowledge of foreign cultures. It also aims to pay tribute to Ryszard Kapuściński, a Warsaw resident for more than 60 years. A prize of 50,000 zlotys is awarded to the author of the year's best work of reportage, and a prize of 15,000 zlotys goes to the translator of the year's best foreign work of reportage to be published in Polish.

```
2019 // Dom z dwiema wieżami (The House with Two Towers) by Maciej Zaremba Bielawski, translated by Mariusz Kalinowski
2018 // Sendlerowa. W ukryciu (Irena Sendler in Hiding) by Anna Bikont
2017 // Delhi. Stolica ze złota i snu (Capital: The Eruption of Delhi) by Rana Dasgupta, translated by Barbara Kopeć-Umiastowska
2016 // Diabeł i tabliczka czekolady (The Devil and a Bar of Chocolate) by Paweł Piotr Reszka
2015 // Najlepsze buty na świecie (The Best Shoes in the World) by Michał Olszewski
```

Readership

esearch by the National Library's Book and Readership Institute shows a long-term negative trend in book reading and purchasing. However, for several years the research has indicated some stabilisation at a level of just under 40 per cent.

	2014	2015	2016	2017	2018
Readers	41.7	37	37	38	37
Buyers	27	26	30	34	38

National Library

A report based on research conducted in 2018 concluded that where readership in Poland is concerned, "we have a stable situation – the basic indicators might move up or down a little, but the general picture does not change. A reading population of 37 per cent in 2018, including 9 per cent who read intensively, is a result that registers very well within the trend to date".

How many books have you read over the last 12 months? (% of population)

	2014	2015	2016	2017	2018
Non-readers	58	63	63	62	63
Readers of 1-6 books	27	28	26	29	28
Readers of 7 or more books	11	8	10	9	9

National Library

However, with the perspective of time it appears that readership in Poland in the twenty-first century has dropped heavily. From National Library data it emerges that in the period from 2000 to 2018 there was a marked fall in the number of people reporting that they read at least one book in the course of the year.

The percentage of "intensive readers" – those who read 7 or more books in the course of a year – has also noticeably dropped. The fall from a level of about 22-24 per cent in the period from 2000 to about 8-12 per cent in the period from 2008 to 2018, and thus by about half, confirms the view that the public reach of books in Poland is falling. Among the reasons for this change one should mention: changes in communication and information technology and the ensuing ways of receiving knowledge and information; the popularisation of digital entertainment; changes in life-style and ways of spending one's spare time;

and a small shift in the practice of reading books in adult life for success on the work market.

The largest percentage of people who did not read a single book in the past year is among the 60+ age group. Younger age groups include the largest number of readers, and also those who read the most intensely.

Poles have relatively few books at home. More than one third of those surveyed claimed to have no books at home, or only school textbooks. Just over half had up to 50 volumes (about two shelves of books), and 80 per cent had under 100 volumes.

National Library researchers stress a clear link between use of digital formats and extent of book reading. Those who read books more systematically (at least three in the course of a year) are increasingly willing to read books published in digital

format. Among regular readers, half of those surveyed claimed to read e-books, and 36 per cent said that they listen to audiobooks.

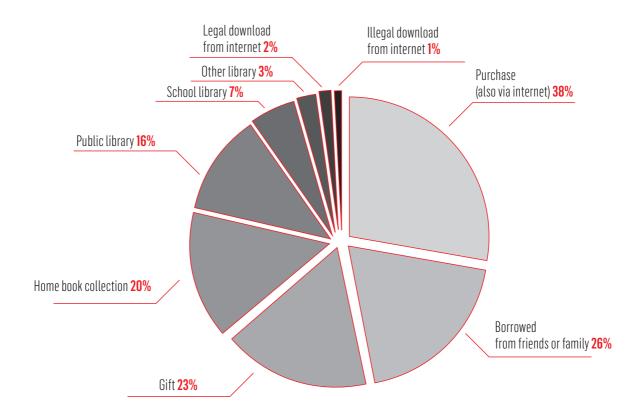
National Library research shows that both the legal and informal download of books from the internet only represents a very minor way of acquiring them (about 2 per cent).

Research shows that reader expectations and habits are changing – the importance of new publications is rising, and readers are more inclined to go ahead and buy the books that interest them rather than wait until their friends are reading them. Important places on the list of sources are also occupied by borrowing from family and friends, and also the home collection, though viewed over several years their significance is growing smaller. Books borrowed from public libraries have for many years occupied roughly the same position. Something particularly notable is the rise in of the role of the book as a gift. This trend was first observed in 2016.

Perhaps, as the researchers claim, this is the effect of the positive feeling that surrounds books, brought about – paradoxically – by factors including alarmist media reports about the low level of readership.

In selecting the title of a book to buy, readers are guided above all by their own opinion of the subject matter. Next in order come the recommendations of friends and family, and then opinions posted online. The oldest respondents attach greater importance to the opinions of librarians, booksellers, journalists and critics. The look and cover are of less significance (in the younger age groups bestseller lists are of greater significance). Meanwhile, the older book buyers also take notice of literary prizes. In all age groups the least confidence is placed in information that is plainly commercial, such as publishers' advertisements and catalogues.

Sources of books (percentage of readers who named a book from the given source)



National Library

Libraries

he number of libraries in Poland is systematically decreasing. According to data from the Central Office of Statistics, in 2018 there were 7,925 public libraries in operation (about 0.4 per cent fewer than in 2017), which ran 884 departments for children and young adults (about 1.1. per cent fewer than in 2017) and 1,083 branch libraries (about 10,5 per cent fewer than in 2017).

According to the Polish Librarians' Association there are also 21,000 school libraries, almost 1,480 church libraries and 152 prison libraries active in Poland. Altogether there are about 32,000 outlets providing library services.

Public Libraries

The book collections at the public libraries totalled 127.5 mln volumes (about 0.7 per cent fewer than in 2017), which means an average of 330 volumes for every 100 citizens. 5,953,100 readers were recorded (about 1.1 per cent fewer than in 2017). There was an average of 4,847 citizens for every public library.

Library activity

	2014	2015	2016	2017	2018
Public libraries	8,094	8,050	7,984	7,953	7,925
Branch libraries	1,290	1,295	1,260	1,210	1,083
Readers	6,302,500	6,232,900	6,096,300	6,020,700	5,953,100
Book loans per million volumes	115.4	112.4	110.2	105.4	101.9

Central Statistical Office

Libraries registered 70.9 mln visits in 2018 (about 4.1 per cent fewer than in 2017), including 50.4 mln in cities and 20.6 mln in the countryside. One reader borrowed on average 17 library books in the course of the year.

Purchases for public libraries (number of volumes per 100 citizens)

2014	2015	2016	2017	2018
8.2	8.5	8.8	8.8	8.8

Central Statistical Office

In 2018 3,322,180 library books were bought, i.e. 8.8 books per 100 citizens.

Expenditure on the purchase of books for public libraries in 2018 totalled 76.5 mln zlotys. Expenditure on the purchase of books per reader in 2018 amounted to 12.85 zlotys.

In Poland public libraries are mainly financed out of local council budgets. In addition, within the scope of the Ministry of Culture and National Heritage's programme "Purchase of new publications for public libraries", which is part of the state-funded "Long-term National Programme for the Development of Readership", libraries receive financial support to increase their collections. The sum earmarked for buying new publications in 2018 totalled 26.5 mln zlotys, and a solid rule of the programme is the obligation to use one third of the grant to buy new publications for children and young people.

95.1 per cent of public libraries are equipped with computers. 42 per cent of public libraries and their branches have social media pages.

The number of persons employed at public libraries totalled about 23,000.

For many years, the Ministry of Culture has run projects aimed at transforming local libraries into modern facilities providing access to knowledge and culture by constructing and modernising library buildings, and also by providing computers, Internet access at libraries, librarian training and the implementation of a national cataloguing system called MAK+.

The budget for the current National Programme for the Development of Readership for 2016-2020 totals 455 mln zlotys (105 mln euros). So far under this programme 170 mln zlotys have been assigned to the renovation, rebuilding, expansion, new construction and equipping of public libraries.

Another important programme supported by the Book Institute is IBUK Libra Light, a free Internet platform designed to provide access to books for the blind and the visually impaired (libralight.pwn.pl). Run in cooperation with PWN Academic Publishers, the Central Library of Labour and Social Security and the Polish Book Chamber, the platform was launched on 1 February 2017.

Since 2007, in cooperation with public libraries, the Polish Book Institute has been running a Book Discussion Clubs programme. It is aimed at people who like to read and to talk about books, and to discover new authors and literary genres. The number of clubs in operation in Poland has grown successively from 299 in 2007 to 1,713 at the end of 2018. Of these, 599 are for children and young adults and 1,114 are for adults. In 2018 the Book Discussion Clubs had over 17,000 permanent members.

Book Fairs

The Warsaw Book Fair / targi-ksiazki.waw.pl

800 exhibitors from 27 countries took part in the tenth Warsaw Book Fair, organised in May 2019 and held at the National Stadium. It attracted more than 80,400 visitors, and also includes the "Academia" Academic and Scientific Book Fair. This year an event called "Meet Point" was held for the first time – a YouTuber and computer game festival, the aim of which was to reach a new audience, above all for companies in the Internet and computer sector, and to attract as many young people as possible. Warsaw has a long tradition of book fairs, having regularly hosted the International Book Fair in Warsaw since 1956.

International Book Fair in Kraków / ksiazka.krakow.pl

The 22th International Book Fair in Kraków, held in October 2018, confirmed the rising status of this event. It is now an essential fixture in the autumn calendar for all the significant Polish publishing houses. 615 exhibitors from 20 countries as well as 781 authors took part in the 2018 Kraków book fair, which attracted 70,000 visitors. From 2014 the fair is being held in a brand new venue Expo Kraków.

Major International Literary Festivals

Name	Profile	City	Website
Big Book Festival	fiction	Warsaw	bigbookfestival.pl
Bruno Schulz Festival	fiction, essay	Wrocław	brunoschulz.dybook.pl
Children's and YA Literature Festival	Children's and YA literature	Kraków, Warsaw, Gdańsk, Wrocław	fldd.pl
Conrad Festival	fiction, essay	Kraków	conradfestival.pl
Crime Writing Festival	crime, mystery, thriller	Wrocław	festiwal.portalkryminalny.pl
Festiwal Stolica Języ- ka Polskiego ("Capital of the Polish Language Festival")	literature	Szczebrzeszyn	stolicajezykapolskiego.pl
Found in Translation Festival	literary translation	Gdańsk	odnalezionewtlumaczeniu.pl
Góry Literatury ("Mountains of Literature Festival")	literature	Nowa Ruda	@festiwalgoryliteratury
International Festival of Comics and Games in Łódź	comics	Łódź	komiksfestiwal.com
Literacki Sopot Festival	focus country	Sopot	literackisopot.pl
Miedzianka Fest	literature	Miedzianka	miedziankafest.pl
Miłosz Festival	poetry	Kraków	miloszfestival.pl
Non-Fiction Festival	literary reportage	Kraków	nonfiction.pl
Patrząc na Wschód ("Looking East")	literature	Buda Ruska	@festiwalpatrzacnawschod
Zakopiański Festiwal Literacki ("Zakopane Literary Festival")	literature	Zakopane	literackifestiwal.zakopane.eu

The Polish Book Institute

he Polish Book Institute is a national institution established by the Polish Ministry of Culture. It has been running in Cracow since January 2004. The Institute's basic aims are to influence the reading public and to popularise books and reading within Poland, as well as to promote Polish literature worldwide. These goals are accomplished by:

```
// promoting the best Polish books and their authors;
// organising study visits for translators and foreign publishers;
// increasing the number of translations from Polish into foreign languages w
```

// increasing the number of translations from Polish into foreign languages with the help of the ©POLAND Translation Programme and Sample Translations ©POLAND;

// making information on Polish books and the Polish publishing market accessible to foreign consumers.

The Institute organises literary programmes to promote Polish books at international book fairs, appearances by Polish writers at literary festivals, and within the scope of programmes designed to promote Polish culture worldwide, it publishes an annual catalogue "New Books from Poland".

The Polish Book Institute is also the publisher of cultural journals covering mainly literature and theatre (Akcent, Dialog, Literatura na świecie, Nowe Książki, Odra, Teatr, Teatr Lalek, and Twórczość).

Selected Polish Book Institute programmes

The ©POLAND Translation Programme – The Book Institute provides financial support for publishers aiming to publish works of Polish literature in foreign-language translations.

Since 1999, the ©POLAND Translation Programme has provided about 2,500 grants for translations into 47 different languages published in 63 countries. The average grant was worth approximately € 3,500.

The Book Institute can help cover the costs of publishing the following types of works:

// literature – prose, poetry, and dramas
// works in the humanities, broadly conceived,
whether older or contemporary (with particular
regard for books devoted to the culture and
literature of Poland)

// non-fiction literature (literary reportage, biographies, memoirs, essays)

// historical works (essays and popular history, barring specialist and academic works)

// literature for children and young people

// comics

The financial contribution of the Book Institute is designed to support the following publication costs:

// translation // copyright license // printing.

Sample Translations ©Poland – The aim of this programme is to encourage translators to present Polish books to foreign publishers.

The programme may cover up to 20 pages of the translation. The translator must have published a minimum of one translation in book form before making an application.

Full information on our programmes, including a list of grants awarded to date and a funding application form can be found on the Book Institute's website, bookinstitute.pl.

For further information please contact: Ewa Wojciechowska, e.wojciechowska@bookinstitute.pl.

The Transatlantyk Prize has been awarded annually by the Book Institute since 2005 to outstanding ambassadors of Polish literature abroad. It provides a focal point for translators of Polish literature and its promoters (publishers, literary critics, academics and organisers of cultural events). The prize is worth € 10.000.

Recent winners:

2019 // Hendrik Lindepuu

2018 // Antonia Lloyd-Jones

2017 // Lajos Pálfalvi

2016 // Constantin Geambaşu

2015 // Laurence Dyèvre

The Found in Translation Award is given to the translator(s) of the finest book-length translation of Polish literature into English published in the previous calendar year. The winner receives a prize of 16,000 zlotys and a one-month residency in Kraków. The Book Institute has presented this award in partnership with the Polish Cultural Institutes in London and New York on an annual basis since 2008.

Recent winners:

2019 // Madeline G. Levine, for *Collected Stories* by Bruno Schulz

2018 // Jennifer Croft, for Flights by Olga Tokarczuk

2017 // Piotr Florczyk, for *Building the Barricade* by Anna Świrszczyńska

The Translators' College – Based at a new building on the grounds of the Book Institute in Kraków, this programme provides study visits for translators of Polish literature. During their residency, the translators are provided with suitable conditions for their work and assistance with their translations. The college has been active since 2006. By 2018, over one hundred translators from 34 countries had taken part.

The World Congress of Translators of Polish Literature, which has been organized every four years since 2015. Around two hundred and fifty translators from all over the world attend meetings with writers, critics and academics. The Congress provides an opportunity to find out more about Polish literature, meet colleagues from other countries and exchange information, ideas and opinions.

Seminars for Foreign Publishers – Since 2006, the Book Institute has invited groups of publishers from various countries to Kraków to show them what Polish literature has to offer. During the study visit, they attend meetings with writers, publishers and critics to encourage them to publish Polish literature.



THE POLISH BOOK INSTITUTE

ul. Zygmunta Wróblewskiego 6 PL 31-148 Kraków t: (+48) 12 61 71 900 f: (+48) 12 62 37 682 office@bookinstitute.pl www.bookinstitute.pl

WARSAW SECTION Foksal 17, II floor oo-372 Warszawa, Poland t: (+48) 22 551 59 10 warszawa@instytutksiazki.pl

Director of the Book Institute **Dariusz Jaworski**Deputy Director of the Book Institute **Professor Krzysztof Koehler**

Useful links

Biblioteka Narodowa / bn.org.pl

The National Library

The main state library provides access to many large databases. An electronic national bibliography arranged in five sections is under preparation. More than half of the entire collection is now catalogued on-line, including all library acquisitions since 1994. The ISBN database includes information on all the registered publishing companies in Poland.

Cyfrowa Biblioteka Narodowa Polona / polona.pl

Polona National Digital Library

Polona was created for all libraries and Internet users. Its mission is to provide wide and easy access to the National Library's digital collections, including the most important works of literature and scientific materials, historical documents, journals, graphics, photography, musical scores and maps. The main aim is to present Poland's cultural heritage, its age-old traditions and achievements, and also to show the wide range of the National Library's collections.

Narodowy Uniwersalny Katalog Centralny / nukat.edu.pl

The Union Catalogue of Polish Research Library Collections – NUKAT

The NUKAT catalogue includes 4,280,000 descriptions of books, periodicals and e-books, as well as sound recordings, musical scores, cartographic and iconographic documents and films collected from 170 cooperating academic and scientific libraries.

Polska Izba Książki / pik.org.pl

The Polish Book Chamber

This organisation covers publishers, bookshops, book wholesalers, printers and all kinds of enterprise involved in the book market. At present it has 138 associated members.

Culture.pl / culture.pl

Culture.pl is the flagship brand of the Adam Mickiewicz Institute – a national cultural institution promoting Poland and Polish culture worldwide. Featuring over 40,000 articles in Polish, English and Russian, Culture.pl features the best of Polish literature, design, visual arts, music, film and more, with over 6 million visitors a year across 80 countries.

Elektroniczna Biblioteka / ebib.pl

Electronic Library

The Polish Librarians Association website – first stop for any librarian.

Lubimy czytać / lubimyczytac.pl

We like to read

Lubimyczytac.pl is the largest book-related website in Poland aimed at the general reading public. It also exists as a mobile app. With over 800,000 subscribers, almost 20 million ratings and reviews and over 3 million individual visitors per month it provides an open forum for the discussion of numerous topics related to literature. Its subscribers also have the opportunity to review and rank any book they've read, find book-related news and buy publications. Lubimyczytac.pl has been gaining in popularity and appreciation among both cultural and commercial consumers.

Stowarzyszenie Tłumaczy Literatury / stl.org.pl

Polish Literary Translators Association

STL brings together translators of fiction, non-fiction, and audio-visual works. It aims to integrate the community of literary translators in Poland, protect their interests and support their development. It also campaigns for the promotion of literature and reading in general, for high standards in publishing, and for raising language awareness.

Biblioteka Analiz / biblioteka-analiz.pl, rynek-ksiazki.pl

Biblioteka Analiz concentrates all sorts of data about various sectors of the Polish book market. At present it is the only company in Poland with such a large collection of data on the Polish book market. It is also the largest and best-known consulting firm operating in this branch. The site covers archival information about key players on the Polish book market.